

# maranon

MARANON CAPITAL, L.P. provides senior financing, mezzanine debt and equity co-investments for private equity-backed and non-sponsored middle market transactions. Maranon has the flexibility to structure a one-stop financing solution, or provide stand-alone senior or mezzanine debt. The firm does not take control equity positions, but will consider a minority equity role in conjunction with a financing relationship.

Maranon is currently managing over \$550 million of committed capital across two funds. Our fund structure, combined with an experienced team of investment professionals, makes Maranon the source for thoughtful capital solutions and a partnership-oriented approach to investing.

**KEANE**  
*A provider of unclaimed property reporting and consulting services*

**\$40,000,000**  
Senior Credit Facility

**\$22,754,500**  
Mezzanine  
Equity Co-Investment

**DFW CAPITAL PARTNERS**

December 2010

**G&H**  
*A manufacturer and distributor of orthodontic products*

**\$14,000,000**  
Mezzanine

**Riverside**

December 2010

**royall & company**  
*A provider of recruitment services to traditional colleges and universities*

Revolving Credit Facility  
Term Loan

**cgp** Chicago Growth Partners

November 2010

**lowepro**  
*A provider of bags and accessories for photographic equipment*

**\$26,000,000**  
Mezzanine

**\$5,000,000**  
Equity Co-Investment

**Brockway Moran & Partners**

October 2010

**McKENZIE Sports Products**  
*A manufacturer of taxidermy forms and supplies*

**\$20,000,000**  
Revolving Credit Facility  
Term Loan

**GRIDIRON CAPITAL**

October 2010

**VERITEXT**  
*A provider of courtroom reporting services*

**\$20,000,000**  
Revolving Credit Facility  
Term Loan  
Acquisition Facility

**INVESTCORP**

July 2010

**B&H education**  
*An owner and operator of beauty and health schools*

**\$18,250,000**  
Revolving Credit Facility  
Term Loan

**ABRY PARTNERS**

May 2010

**TIDI PRODUCTS**  
*A manufacturer of disposable infection prevention products*

**\$7,100,000**  
Term Loan

**BEECKEN PETTY O'KEEFE & COMPANY**

May 2010

**Tharpe Robbins**  
*A leading supplier of full-choice recognition programs and products*

One-Stop Financing  
Equity Co-Investment

**GRIDIRON CAPITAL**

March 2010

**One Call Medical Inc.**  
*A radiology benefits manager focused on workers' compensation*

**\$14,200,000**  
Revolving Credit Facility  
Term Loan

**ODYSSEY INVESTMENT PARTNERS, LLC**

December 2009

**PathGroup**  
*A provider of anatomic and clinical pathology services*

**\$29,500,000**  
Term Loan  
Mezzanine

**PRIMUS**

December 2009

**PKWARE**  
*A developer and marketer of data compression and security software*

**\$38,000,000**  
One-Stop Financing

**\$4,000,000**  
Equity Co-Investment

**novacap**

August 2009

**ya | young america**  
*A leading provider of promotional fulfillment services to Fortune 500 consumer-related businesses*

**\$14,000,000**  
Revolving Credit Facility  
Term Loan

**MID OCEAN PARTNERS**

June 2009

**HealthPort.**  
*A provider of advanced technology solutions for the healthcare industry*

**\$20,000,000**  
Term Loan

**ABRY PARTNERS**

September 2008

**fishnet SECURITY**  
*A full service reseller of information security products*

**\$27,000,000**  
Revolving Credit Facility  
Term Loan  
Mezzanine

**LAKE CAPITAL**

March 2008

## Investment Criteria

- Middle market companies with \$5-30 million of EBITDA and enterprise valuations of \$30-150 million
- Market segments of interest include: business services, healthcare services, value-added distribution, manufacturing and consumer products and services

## Investment Size

- Senior debt \$10-50 million
- Mezzanine \$5-30 million
- Equity co-invest \$2-10 million

## Investment Attributes

- Strong financial performance
- Stable, predictable cash flows
- Seasoned management team
- Solid business strategy
- Defensible market position
- Sound reputation with customers and suppliers

## Flexible Capital

- Revolving lines of credit
- First and second lien term debt
- Mezzanine debt
- Equity co-investments
- One-stop capital structures

## Transaction Types

- Acquisitions
- Recapitalizations
- Refinancings
- Consolidations
- Growth initiatives
- ESOP's

## Contacts

Maranon's team has extensive investment experience and a professional history of investing together that predates the firm's founding in 2007.

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